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March 22, 2010

To:

Representative George Cushingberry, Chairman House Appropriations

Committee

From: Patricia Whitlow, Safeway Transportation

Re:

Detroit Public Schools - RFP 9-1085-2-0

In April 2009, DPS entered into a consulting agreement with First Planning Solutions, a division of First Student Inc., to advise on issues relating to student transportation with a particular emphasis on vehicle routing and scheduling, vehicle maintenance, transportation contracts, asset management and labor agreements.

DPS retained First Student to complete an analysis of the student transportation operation, to identify opportunities for cost savings and increased productivity and to prepare and present a comprehensive report detailing its findings and recommendations.

On July 20, 2009, DPS issued a Request for Proposal (RFP) for Student Transportation Services (RFP 9-1085-2-0). This RFP was for 220 routes that were serviced by DPS. The routes serviced by the three Vendors were not included in this RFP. The RFP's were initially due on August 7, 2009. However, Vendors protested because of the short amount of time to submit responses and the due date was changed to August 17, 2009.

In addition to the deadline date for submission of the responses to the RFP, the Vendors voiced objections that DPS allowed First Student to perform a detailed study of the student transportation department and then were allowed to in essence use the 100-page report to write the RFP.

The bidding process was unfair and biased. First Student was given unfettered, unprecedented access to all aspects of DPS's total transportation system, included but not limited to DPS internal documentation, interviews with 625 personnel and DPS staff, evaluation of bus fleets and studying union contracts.

Safeway Transportation and other vendors were not granted access to the DPS operations comparable to the accessed granted to First Student. Moreover, Safeway Transportation believes that DPS did not keep the responses to the RFP confidential and under lock and key until the RFP was awarded.



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On December 17, 2009 DPS re-issued the RFP to include all 435 routes serviced by DPS and the three Vendors. Responses to the RFP were due on January 15, 2010. Safeway Transportation expressed concern that the responses from the August 17, 2009 were opened and the Interim Chief of Operations assured us that all bids submitted were under lock and key. However, it is our belief that it was not the case.

As Chairman of the Appropriations committee you are ultimately responsible for funding DPS. Safeway Transportation is requesting that you hold hearings to review the First Student management report, determine if recommendations proposed in this report were included in the RFP, August 17, 2009 RFP, December 17, 2009 RFP. The committee should review the process used by DPS related to First Student being allowed to bid after performing the management study and any bid rigging related to the August 17, 2009 and December 17, 2009 RFP.

As taxpayers in the City of Detroit we are outraged that a company from Great Britain with a unsatisfactory service record (DUI convictions, sexual assault on children convictions, child porn convictions) is allowed to come into the City perform a management study, write the RFP, bid on the RFP and steal work from a company who has serviced DPS and the Detroit community for 35 years with a stellar safety record evidenced by DPS's own record. Moreover, we are flabbergasted that DPS did not comply with the Buy Michigan First legislation when they awarded this contract to First Student.

Safeway Transportation has included copies of the First Student Management Report, August 17, 2009 RFP and December 17, 2009 RFP.

Thank you

Safeway Transportation

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